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9	SUPERIOR COURT OF THE STATE OF CALIFORNIA			
10	FOR THE COUNTY OF FRESNO			
11	LUCIANO HERNANDEZ and MIGUEL	Case No. 21CECG03817		
12	ANGEL RAMIREZ-MAYA, individually, on behalf of all others similarly situated, and on	CLASS & REPRESENTATIVE ACTION		
13	behalf of the State of California and other aggrieved persons; and SILVIANO	[Assigned to: Hon. D. Tyler Tharpe, Dept.		
14	RODRIGUEZ, individually, and on behalf of all other similarly situated,	501]		
15	Plaintiffs,	DECLARATION OF JUSTIN F. MARQUEZ IN SUPPORT OF		
16	V.	PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS		
17	BURFORD FARMING COMPANY, INC., a	ACTION AND PAGA SETTLEMENT		
18	California corporation; and DOES 1 through 10, inclusive,	[Filed concurrently with: Plaintiffs' Notice of Motion and Motion for Preliminary Approval		
19	Defendants.	of Class Action and PAGA Settlement, Memorandum of Points and Authorities; and		
20		[Proposed] Order Granting Plaintiffs' Motion for Preliminary Approval of Class Action and		
21		PAGA Settlement]		
22		PRELIMINARY APPROVAL HEARING Date: December 22, 2022		
23		Time: 3:27 p.m. Dept: 501		
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DECLARATION OF JUSTIN F. MARQUEZ

I, Justin F. Marquez, declare as follows:

1. I am admitted, in good standing, to practice as an attorney in the State of California, the Ninth Circuit Court of Appeals, and the United States District Courts for the Central, Southern, Eastern, and Northern Districts of California. I am a Senior Partner at Wilshire Law Firm, PLC, counsel of record for Plaintiffs Luciano Hernandez, Miguel Angel Ramirez-Maya, and Silviano Rodriguez ("Plaintiffs"). I have personal knowledge of the facts set forth in this declaration and could and would competently testify to them under oath if called as a witness. This Declaration is submitted in support of Plaintiffs' Motion for Preliminary Approval of Class Action and PAGA Settlement.

CASE BACKGROUND

- 2. This is a wage and hour class and Private Attorneys General Act ("PAGA") (Cal. Lab. Code §§ 2699, et seq.) representative action. Plaintiffs and putative class members worked in California as hourly-paid or non-exempt employees for Defendant during the class period. Defendant specializes in the farming and agricultural industry and runs its operation out of Fresno, California.
- 3. Plaintiffs allege that Defendant's payroll, timekeeping, and wage and hour practices resulted in Labor Code violations. Plaintiffs allege that Defendant failed to pay for all hours worked by not recording the actual start and end times of shifts for each workday. Plaintiffs further allege that Defendant failed to provide employees with legally compliant meal and rest periods. Plaintiffs further allege that Defendant failed to reimburse employees for all necessary business-related expenditures. Based on these allegations, Plaintiffs assert claims against Defendant for failure to pay minimum and straight time wages, failure to pay overtime wages, failure to provide meal periods, failure to authorize and permit rest periods, failure to timely pay all final wages at termination, failure to provide accurate itemized wage statements, failure to indemnify employees for expenditures, unfair business practices, and civil penalties under PAGA.
- 4. On December 28, 2021, Plaintiffs Luciano Hernandez and Miguel Angel Ramirez-Maya filed a putative wage and hour class action complaint against Defendant for: (1) failure to

pay minimum wages, straight time wages, rest and recover periods, and other non-productive time (Cal. Lab. Code §§ 204, 226.2, 1194, 1194.2, and 1197; IWC Wage Orders 13 and 14); (2) failure to pay overtime wages (Cal. Lab. Code §§ 226.2, 1194 and 1198; IWC Wage Orders 13 and 14); (3) failure to provide meal periods (Cal. Lab. Code §§ 226.2, 226.7 and 512; IWC Wage Orders 13 and 14); (4) failure to authorize and permit rest periods (Cal. Lab. Code §§ 226.2 and 226.7; IWC Wage Orders 13 and 14); (5) failure to timely pay final wages at termination (Cal. Lab. Code §§ 201-203); (6) failure to provide accurate itemized wage statements (Cal. Lab. Code §§ 226 and 226.2); (7) failure to indemnify for necessary business expenses (Cal. Lab. Code § 2802); and (8) unfair business practices (Cal. Bus. & Prof. Code §§ 17200, et seq.). On March 3, 2022, Plaintiffs Luciano Hernandez and Miguel Angel Ramirez-Maya separately filed a PAGA-only action against Defendant in the Fresno County Superior Court (Case No. 22CECG00669). The PAGA-only action was dismissed after Plaintiffs Luciano Hernandez and Miguel Angel Ramirez-Maya filed a First Amended Class & Representative Action Complaint on August 22, 2022 adding an additional class representative (Plaintiff Silviano Rodriguez) and the cause of action alleged in the separately-filed PAGA matter.

DISCOVERY AND INVESTIGATION

- 5. Following the filing of the initial Complaint, the Parties exchanged documents and information before mediating this action. Defendant produced timekeeping and pay records for the class members. Defendant also provided documents of its wage and hour policies and practices during the class period, and information regarding the total number of current and former employees in its informal discovery responses.
- 6. After reviewing documents regarding Defendant's wage and hour policies and practices, analyzing Defendant's timekeeping and payroll records, Class Counsel was able to evaluate the probability of class certification, success on the merits, and Defendant's maximum monetary exposure for all claims. Class Counsel also investigated the applicable law regarding the claims and defenses asserted in the Litigation. Class Counsel reviewed these records and utilized an expert to prepare a damages analysis prior to mediation.

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SETTLEMENT NEGOTIATIONS

- 7. On June 20, 2022, the Parties participated in private mediation with experienced class action mediator, Honorable Howard R. Broadman (Ret.). The mediation was conducted via Zoom. The settlement negotiations were at arm's length and, although conducted in a professional manner, were adversarial. The Parties went into the mediation willing to explore the potential for a settlement of the dispute, but each side was also prepared to litigate their position through trial and appeal if a settlement had not been reached.
- 8. After extensive negotiations and discussions regarding the strengths and weaknesses of Plaintiffs' claims and Defendant's defenses, the Parties were able to reach a resolution, the material terms of which are encompassed within the Settlement Agreement. Attached as **Exhibit 1** is a true and correct copy of the Class Action and PAGA Settlement Agreement and Class Notice ("Settlement" or "Settlement Agreement").
- 9. The Settlement includes \$20,000.00 allocated to Plaintiffs' claims under PAGA, with 75% (\$15,000.00) being paid to the State of California, Labor & Workforce Development Agency ("LWDA") and 25% (\$5,000.00) being distributed to the Aggrieved Employees. (Settlement, Section 1.33.) Class Counsel submitted the proposed Settlement to the LWDA before filing the Motion for Preliminary Approval.
- 10. The Settlement provides that Defendant will not oppose a fee application of up to 33 1/3% (\$200,000.00) of the Gross Settlement Amount, plus out-of-pocket costs not to exceed \$20,000.00. (Settlement, Section 3.2.2.)
- 11. I requested several bids from experienced class action settlement administrators to handle the responsibilities of the Settlement Administrator under this Settlement. The Parties accepted the bid of CPT Group, Inc. CPT Group, Inc. has multiple years of experience in the field of Class Action Administration, particularly in the wage and hour arena. In its bid, CPT Group, Inc. agreed to cap its costs at \$7,250.00 if there are 138 class members. The bid also provides that class notice will be provided in English and Spanish. A true and correct copy of the bid is attached hereto as **Exhibit 2**.
 - 12. Wilshire Law Firm, PLC has no fee-splitting agreement with any other counsel in

this case.

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THE PROPOSED SETTLEMENT IS FAIR AND REASONABLE

- 13. Class Counsel has conducted a thorough investigation into the facts of this case. Based on the foregoing discovery and their own independent investigation and evaluation, Class Counsel is of the opinion that the Settlement is fair, reasonable, and adequate and is in the best interests of the Settlement Class Members in light of all known facts and circumstances, the risk of significant delay, the defenses that could be asserted by Defendant both to certification and on the merits, trial risk, and appellate risk.
- 14. Based on an analysis of the facts and legal contentions in this case, documents and information from Defendant, I evaluated Defendant's maximum exposure. I took into account the risk of not having the claims certified and the risk of not prevailing at trial, even if the claims are certified. After using the data Defendant provided, including class member timekeeping and payroll records, as well as class member demographics (i.e., the number of class members, workweeks and average total compensation of the class), with the assistance of a statistics expert, I created a damages model to evaluate the realistic range of potential recovery for the class. The damages model is based on the following benchmarks:

Total Class Members: 97

Terminated Class Members during 3-year statute: 33

Total Workweeks: 15,658

PAGA Pay Periods: 3,344

Avg. Hourly Rate: \$13.25

- 15. Based on Plaintiffs' discovery and investigation, Class Counsel reached the conclusion that Defendant failed to pay class members for all hours worked, including overtime wages, failed to provide employees with all meal and rest periods, and failed to indemnify employees for necessary business-related expenditures. Defendant denied these claims.
- 16. Plaintiffs allege that Defendant failed to pay for all hours worked, including minimum, straight time, and overtime wages. My expert analyzed Defendant's timekeeping and payroll records and found many instances where he concluded that Defendant failed to pay

employees for all hours worked, particularly the time employees spent performing work-related duties outside of their scheduled shifts. A more conservative estimate was appropriate given the difficulty of proving an "off-the-clock" work violation on a class-wide basis. Assuming that Defendant failed to pay employees for one hour of off-the-clock work per workweek, with 40% of that work being paid at the overtime rate, potential liability for this claim is \$248,962.20 (calculated as follows: 15,658 workweeks x \$13.25 average hourly rate x 0.6 [36 minutes per workweek] + 15,658 workweeks x \$19.875 average hourly rate x 0.4 [24 minutes per workweek] = \$248,962.20). Because individualized issues can be a significant obstacle to certifying and proving an off-the-clock claim, I discounted this figure by 80% to account for the difficulty of prevailing on a motion for class certification and a trial on the merits, yielding a realistic damage estimate of \$49,792.44.1

17. With respect to the meal period claim, Plaintiffs allege that Defendant failed to provide them and other similarly situated class members compliant meal periods. Defendant's timekeeping records evidence a failure to accurately record meal periods in compliance with California law. In fact, the records produced by Defendant show that meal periods were never recorded by employees. As such, based on the foregoing information and Plaintiffs' and other class members' experience working for Defendant, Class Counsel opined that approximately 80% of all meal breaks had violations of short, late, interrupted, or missed meal periods. Potential liability for the meal period claim is \$979,355.20 (calculated as follows: 92,392 shifts x \$13.25 average hourly rate x 80% violation rate = \$979,355.20). However, I discounted this figure by 60% to account for the difficulty of certifying and proving meal period claims, as well as Defendant's contention that the claim lacks merit, yielding a realistic damage estimate of \$391,742.08.

18. With respect to the rest period claim, Plaintiffs allege that Defendant required them and similarly situated class members to work in lieu of taking rest periods. Assuming a 100%

¹ This discount for risk at certification and trial is reasonable because the Judicial Council of California found that only 21.4% of all class actions were certified either as part of a settlement or as part of a contested certification motion. See Findings of the Study of California Class Action Litigation, 2000-2006, available at http://www.courts.ca.gov/documents/class-action-lit-study.pdf.

violation rate for the class period based on Plaintiffs' and other class members' experience working for Defendant, Defendant's potential liability for the rest period claim is \$1,224,194.00 (calculated as follows: 92,392 shifts x \$13.25 average hourly rate x 100% violation rate = \$1,224,194.00). However, I discounted this figure by 80% to account for the difficulty of certifying and proving rest period claims, particularly because rest periods do not have to be recorded, and to account for the possibility of class members voluntarily choosing to forego a rest period, yielding a realistic damage estimate of \$244,838.80.

- 19. With respect to the claim for unreimbursed business expenses, Plaintiffs allege that Defendant required them and similarly situated class members to purchase tools/equipment (e.g., hand tools, wrench sets, etc.), specific work-related attire (e.g., steel toe work boots, safety glasses, etc.), and to use their personal cell phones for employment-related matters. Based on Plaintiffs' experience working for Defendant, Plaintiffs estimate that they and the other class members spent approximately \$25 for every four weeks worked. Defendant's potential liability for this claim is estimated to be \$97,862.50 (calculated as follows: 15,658 workweeks x ½ x \$25 = \$97,862.50). However, I discounted this figure by 50% to account for the difficulty of certifying and proving this claim, as well as Defendant's contention that the claim lacks merit, yielding a realistic damage estimate of \$48,931.25.
- 20. In sum, I estimated that Plaintiffs' maximum recovery for the unpaid wages based on the failure to pay for all hours worked (minimum, straight time, and overtime wages) and meal and rest period violations, as well as Defendant's failure to indemnify its employees for necessary business expenses, is \$2,550,373.90, but, after factoring in the risk and uncertainty of prevailing at certification and trial, I estimate that Plaintiffs' realistic estimated recovery for the non-penalty claims is \$735,304.57.
- 21. With respect to Plaintiffs' derivative claims for statutory and civil penalties, Plaintiffs estimated that Defendant's realistic potential liability is \$140,000.00. While Defendant's maximum potential liability for waiting time penalties is \$104,940.00 based on approximately 33 terminated class members during the 3-year statute of limitations period (calculated as follows: 8 [hours in a workday] x 30 [days] x \$13.25 [average hourly rate] x 33 [employees within 3-year

statute of limitations period] = \$104,940.00), \$312,000.00 for inaccurate wage statements based on approximately 78 class members who worked within the 1-year statute of limitations period (calculated as follows: 78 employees x \$4,000.00 maximum penalty = \$312,000.00), and \$334,400.00 for PAGA violations based on the Court assessing a \$100 penalty for initial violations for all 3,344 pay periods within the 1-year statute, I believe that it would be unrealistic to expect the Court to award the full \$751,340.00 in penalties given Defendant's defenses, the contested nature of Plaintiffs' claims, and the discretionary nature of penalties. Considering that the underlying claims are estimated to be \$735,304.57, such a disproportionate award would also raise due process concerns. Weighing these factors, and applying a discount to account for the risk and uncertainty of prevailing at trial, I arrived at \$140,000.00 for statutory and civil penalties.

- Using these estimated figures, Plaintiffs predicted that the realistic maximum recovery for all claims, including penalties, would be \$875,304.57. This means that the \$600,000.00 settlement figure represents 68.5% of the realistic maximum recovery (\$600,000 / \$875,304.57 = 68.5%). Considering the risk and uncertainty of prevailing at class certification and at trial, this is an excellent result for the Class.² Indeed, because of the proposed Settlement, class members will receive timely, guaranteed relief and will avoid the risk of an unfavorable judgment.
- 23. While Plaintiffs are confident in the merits of their claims, a legitimate controversy exists as to each cause of action. Plaintiffs also recognize that proving the amount of wages due to each Class Member would be an expensive, time-consuming, and uncertain proposition.
- 24. This Settlement avoids the risks and the accompanying expense of further litigation. Although the Parties had engaged in a significant amount of investigation, informal discovery and class-wide data analysis, the Parties had not yet completed formal written discovery. Plaintiffs

² See, e.g., Wise v. Ulta Salon, Cosmetics & Fragrance, Inc. 2019 WL 3943859 at *8 (E.D. Cal. Aug. 21, 2019) (granting preliminary approval where the proposed allocation to settle class claims was between 9.53 percent of plaintiffs' maximum recovery); Bravo v. Gale Triangle, Inc., 2017 WL 708766 at * 10 (C.D. Cal. Feb 16, 2017) (finding that "a settlement for fourteen percent recovery of Plaintiffs' maximum recovery is reasonable"); In re Omnivision Techs., Inc., 559 F.Supp.2d 1036, 1042 (N.D. Cal. 2008) (approving settlement amount that "is just over 9% of the maximum potential recovery asserted by either party.").

intended to depose corporate officers and managers of Defendant. Moreover, preparation for class certification and a trial remained for the Parties as well as the prospect of appeals in the wake of a disputed class certification ruling for Plaintiffs and/or adverse summary judgment ruling. Had the Court certified any claims, Defendant could move to decertify the claims. As a result, the Parties would incur considerably more attorneys' fees and costs through trial.

- 25. The Net Settlement Amount available for Class Member settlement payments is estimated to be \$327,750.00, for a class of 97 persons.³ As a result, each Settlement Class Member is eligible to receive an average net benefit of approximately \$3,378.87.
- 26. The proposed Settlement of \$600,000.00 therefore represents a substantial recovery when compared to Plaintiffs' reasonably forecasted recovery. When considering the risks of litigation, the uncertainties involved in achieving class certification, the burdens of proof necessary to establish liability, the probability of appeal of a favorable judgment, it is clear that the settlement amount of \$600,000.00 is within the "ballpark" of reasonableness, and preliminary settlement approval is appropriate.

SERVICE PAYMENTS FOR PLAINTIFFS ARE REASONABLE

- 27. Class Counsel represent that Plaintiffs devoted a great deal of time and work assisting counsel in the case, communicated with counsel very frequently for litigation and to prepare for mediation, and was frequently in contact with Class Counsel during the mediation. Plaintiffs' requested service awards are reasonable particularly in light of the substantial benefits Plaintiffs generated for all class members.
- 28. Throughout this Litigation, Plaintiffs, who are former employees of Defendant, have cooperated immensely with my office and have taken many actions to protect the interests of the class. Plaintiffs provided valuable information regarding unpaid overtime, meal period, and rest period claims. Plaintiffs also informed my office of developments and information relevant to this

³ The Net Settlement Amount is: \$600,000.00 minus \$200,000.00 for Class Counsel's attorneys' fees, minus \$20,000.00 for Class Counsel's litigation expenses, minus \$7,250.00 in administration costs, minus \$15,000.00 for the PAGA portion sent to the LWDA, minus \$5,000.00 for payments to the Aggrieved Employees, and minus \$25,000.00 for the class representatives' service payments.

action, participated in decisions concerning this action, and made themselves available to answer questions during the mediation. Before we filed this case, Plaintiffs Luciano Hernandez and Miguel Angel Ramirez-Maya provided my office with documents and information regarding the claims alleged in this action. The information and documentation provided was instrumental in establishing the alleged wage and hour violations alleged in this action. The ultimate recovery provided for in the Settlement Agreement would have been impossible to obtain without Plaintiffs' participation.

- 29. At the same time, Plaintiffs faced many risks in adding themselves as the class representatives in this matter. Plaintiffs faced actual risks with their future employment, as putting themselves on public record in an employment lawsuit could also very well affect their likelihood for future employment. Furthermore, as part of this Settlement, Plaintiffs are executing a general release of all claims against Defendant (including Plaintiff Luciano Hernandez with the express exceptions agreed upon in Section 12.18 of the Settlement Agreement).
- 30. In turn, class members will now have the opportunity to participate in a settlement, reimbursing them for alleged wage violations they may have never known about on their own or been willing to pursue on their own. If these class members would have each tried to pursue their legal remedies on their own, that would have resulted in each having to expend a significant amount of their own monetary resources and time, which were obviated by Plaintiffs putting themselves on the line on behalf of these other class members.
- 31. In the final analysis, this class action would not have been possible without the aid of Plaintiffs, who put their own time and effort into this Litigation, sacrificed the value of their own individual claims, and placed themselves at risk for the sake of the class members. The requested service awards for Plaintiffs for their service as the class representatives and for their general release of all individual claims is a relatively small amount of money when the time and effort put into the Litigation are considered and in comparison to enhancements granted in other class actions. The requested incentive awards are therefore reasonable to compensate Plaintiffs for their active participation in this lawsuit. Indeed, in *Karl Adams, III, et al. v. MarketStar Corporation*, et al., No. 2:14-cv-02509-TLN-DB, a wage and hour class action alleging that class

members were misclassified as exempt outside salespersons, I was co-lead Class Counsel and helped negotiate a \$2.5 million class action settlement for 339 class members, and the court approved a \$25,000.00 class representative incentive award for each named plaintiff.

THE REQUEST FOR ATTORNEYS' FEES AND COSTS IS REASONABLE

32. The Settlement provides for attorney's fees payable to Class Counsel in an amount up to one-third (33 1/3%) of the Settlement Amount, for a maximum fees award of \$200,000.00, plus actual verifiable costs and expenses not to exceed \$20,000.00. The proposed award of attorneys' fees to Class Counsel in this case can be justified under either method – lodestar or percentage recovery. The regular and customary practice at Wilshire Law Firm, PLC is for all attorneys to maintain contemporaneous time records setting forth the amount of time spent (rounded to the nearest 0.1 hour) on each task in each case, with explanatory descriptions of each task performed. My colleagues and I followed this practice throughout this litigation. For the Court's convenience, I calculated my firm's lodestar for this case after reviewing the time records and exercising discretion in eliminating excessive entries. Using these time records, my office derived the following summary chart of timekeeping activities of the attorneys working on this case:

Attorney	Hours	Rate	Lodestar
Justin F. Marquez	45	\$850	\$38,250
Benjamin H. Haber	60	\$650	\$39,000
Arrash T. Fattahi	90	\$450	\$40,500
Total:	\$117,750		

- 33. There are additional hours devoted by me (and by my colleagues) to this litigation that are not reflected in Class Counsel's request for attorneys' fees.
- 34. We can provide complete, detailed billing records in the event the Court requests them but would request the opportunity to redact attorney-client privileged information and any other privileged information. Thus far, the efforts expended by Class Counsel include, but are not limited to, the following:

- a. investigation of the matter, including meeting with Plaintiffs, reviewing Defendant's policies, requesting and reviewing Plaintiffs' personnel files and timekeeping and payroll, and exploring the corporate structure of Defendant;
- b. filing the Action;
- meeting and conferring with Defendant regarding mediation, exchange of informal discovery beforehand, and negotiating with opposing counsel regarding the parameters thereof;
- d. selecting a mediator and mediation date;
- e. working with opposing counsel for the receipt of a representative sampling and analyzing the same with the aid of expert consultants and Plaintiffs to perform analyses of liability and exposure prior to attendance of the mediation;
- f. reviewing policy documents from Defendant;
- g. preparation of a mediation brief and damages model for use at mediation;
- h. attendance at mediation by all Parties and Counsel;
- i. communicating with Plaintiffs who requested updates or other information regarding this matter;
- j. negotiating, finalizing, and fully executing the Settlement Agreement, in which numerous drafts were exchanged; and
- k. preparing and filing the Motion for Preliminary Approval and supporting documents.
- 35. I am informed and believe that the fee and costs provision is reasonable. The fee percentage requested is less than that charged by my office for most employment cases. My office invested significant time and resources into the case, with payment deferred to the end of the case, and then, of course, contingent on the outcome.
- 36. It is further estimated that my office will need to expend at least another 50 to 100 hours to monitor the process leading up to the final approval and payments made to the class. My office also bears the risk of taking whatever actions are necessary if Defendant fails to pay.
 - 37. The risk to my office has been very significant, particularly if we would not be

successful in pursuing this class action. In that case, we would have been left with no compensation for all the time taken in litigating this case. Indeed, I have taken on a number of class action cases that have resulted in thousands of attorney hours being expended and ultimately having certification denied or the defendant company going bankrupt. The contingent risk in these types of cases is very real and they do occur regularly. Furthermore, we were precluded from focusing on, or taking on, other cases which could have resulted in a larger, and less risky, monetary gain.

- 38. Because most individuals cannot afford to pay for representation in litigation on an hourly basis, Wilshire Law Firm, PLC represents virtually all of its employment law clients on a contingency fee basis. Pursuant to this arrangement, we are not compensated for our time unless we prevail at trial or successfully settle our clients' cases. Because Wilshire Law Firm, PLC is taking the risk that we will not be reimbursed for our time unless our client settles or wins his or her case, we cannot afford to represent an individual employee on a contingency basis if, at the end of our representation, all we are to receive is our regular hourly rate for services. It is essential that we recover more than our regular hourly rate when we win if we are to remain in practice so as to be able to continue representing other individuals in civil rights employment disputes.
- 39. As of the drafting of Plaintiffs' Motion for Preliminary Approval of Class Action and PAGA Settlement, my office has incurred around \$11,979.55 in expenses litigating this action, and we anticipate accruing additional costs up to Final Approval of the Settlement. These expenses were reasonably necessary to the Litigation and were actually incurred by my office. They should be reimbursed in full, up to the maximum amount allowed in the Settlement Agreement.

MY EXPERIENCE AND QUALIFICATIONS

- 40. Wilshire Law Firm, PLC was selected by Best Lawyers and U.S. News & World Report as one of the nation's Best Law Firms in 2022 and is comprised of over 55 attorneys and over 300 employees. Wilshire Law Firm, PLC is actively and continuously practicing in employment litigation, representing employees in both individual and class actions in both state and federal courts throughout California.
- 41. Wilshire Law Firm, PLC is qualified to handle this Litigation because its attorneys are experienced in litigating Labor Code violations in both individual, class action, and

representative action cases. Wilshire Law Firm, PLC has handled, and is currently handling, numerous wage and hour class action lawsuits, as well as class actions involving consumer rights and data privacy litigation.

- 42. I graduated from the University of California, Los Angeles's College Honors Program in 2004 with Bachelor of Arts degrees in History and Japanese, *magna cum laude* and *Phi Beta Kappa*. As an undergraduate, I also received a scholarship to study abroad for one year at Tokyo University in Tokyo, Japan. I received my Juris Doctor from Notre Dame Law School in 2008.
- 43. My practice is focused on advocating for the rights of consumers and employees in class action litigation and appellate litigation. I am currently the primary attorney in charge of litigating several class action cases in state and federal courts across the United States.
- 44. I have received numerous awards for my legal work. From 2017 to 2020, Super Lawyers selected me as a "Southern California Rising Star," and in 2022, I was selected as a "Southern California Super Lawyer." I was selected as one of the "Best Lawyers in America" in 2023. In 2016 and 2017, the National Trial Lawyers selected me as a "Top 40 Under 40" attorney. I am also rated 10.0 ("Superb") by Avvo.com.
- 45. I am on the California Employment Lawyers Association ("CELA")'s Wage and Hour Committee and Mentor Committee, and I was selected to speak at CELA's 2019 Advanced Wage & Hour Seminar on the topic of manageability of class actions. Since 2013, I have actively mentored young attorneys through CELA's mentorship program.
- 46. I am also a past member of the Consumer Attorneys of California ("CAOC"). In 2020, I was selected for a position on CAOC's Board of Directors. I am also a past member of CAOC's Diversity Committee, and I helped assist the CAOC in defeating bills that harm employees. Indeed, I recently helped assist Jacqueline Serna, Esq., Legislative Counsel for CAOC, in defeating AB 443, which proposed legislation that sought to limit the enforceability of California Labor Code § 226.
- 47. As the attorney responsible for day-to-day management of this matter at the Wilshire Law Firm, PLC, I have over thirteen years of experience with litigating wage and hour

class actions. Over the last thirteen years, I have managed and assisted with the litigation and settlement of several wage and hour class actions. In those class actions, I performed similar tasks as those performed in the course of prosecuting this action. My litigation experience includes:

- a. I served as lead or co-lead in negotiating class action settlements worth over \$10 million in gross recovery to class members for each year since 2020, including over \$30 million in 2022.
- b. I was part of the team of attorneys that prevailed in *Moore v. Centrelake Medical Group, Inc.* (2022) 83 Cal.App.5th 515, the first California appellate decision in a data breach class action holding that consumer plaintiffs adequately alleged injury in fact under the benefit of the bargain theory and monitoring-costs theory.
- c. In 2022, *Top Verdict* recognized Wilshire Law Firm, PLC and myself for having one case in the Top 20 Labor & Employment Settlements (including number 19 for the \$1.6 million settlement in *Moreno v. Pretium Packaging, L.L.C*) and four additional cases in the Top 50 Labor & Employment Settlements (numbers 27, 30, 33, and 37).
- d. To my knowledge, I am the only attorney to appear on each of the following *Top Verdict* lists for 2018 in California: Top 20 Civil Rights Violation Verdicts, Top 20 Labor & Employment Settlements, and Top 50 Class Action Settlements.
- e. As lead counsel, on April 29, 2021, I prevailed against CVS Pharmacy, Inc. by winning class certification on behalf of hundreds of thousands of consumers for misleading advertising claims in *Joseph Mier v. CVS Pharmacy, Inc.*, U.S. Dist. Ct. C.D. Cal. no. SA CV 20-1979-DOC-(ADSx).
- f. As lead counsel, I prevailed against Bank of America by: winning class certification on behalf of thousands of employees for California Labor Code violations; defeating appellate review of the court's order certifying the class; defeating summary judgment; and defeating a motion to dismiss. (*Frausto v. Bank of America, N.A.* (N.D. Cal. 2019) 334 F.R.D. 192, 2020 WL 1290302 (9th Cir. Feb. 27, 2020), 2019 WL 5626640 (N.D. Cal. Oct. 31, 2019), 2018 W.L. 3659251 (N.D. Cal. Aug. 2,

2018).). The decision certifying the class in *Frausto* is also discussed in *Class Certification Under Fed. R. Civ. P. 23 in Action by Information Technology or Call Center Employees for Violation of State Law Wage and Hour Rules*, 35 A.L.R. Fed. 3d Art. 8.

- g. I was the primary author of the class certification and expert briefs in *ABM Industries Overtime Cases* (2017) 19 Cal.App.5th 277, a wage and hour class action for over 40,000 class members for off-the-clock, meal period, split shift, and reimbursement claims. *ABM Industries Overtime Cases* is the first published California appellate authority to hold that an employer's "auto-deduct policy for meal breaks in light of the recordkeeping requirements for California employers is also an issue amenable to classwide resolution." (*Id.* at p. 310.)⁴ Notably, the Court of Appeal also held that expert analysis of timekeeping records can also support the predominance requirement for class certification. (*Id.* at p. 310-11.) In 2021, the case settled for \$140 million, making it one of the largest ever wage and hour class action settlements for hourly-paid employees in California.
- h. I briefed, argued, and won *Yocupicio v. PAE Group, LLC* (9th Cir. 2015) 795 F.3d 1057. The Ninth Circuit ruled in my client's favor and held that non-class claims under PAGA cannot be used to calculate the amount in controversy under the Class Action Fairness Act ("CAFA"). This case is cited in several leading treatises such as *Wright & Miller's Federal Practice & Procedure*, and *Newberg on Class Actions*. In October 2016, the U.S. Supreme Court denied review of a case that primarily concerned *Yocupicio*. That effort was led by Theodore J. Boutrous, who brought the cert petition, with amicus support from a brief authored by Andrew J. Pincus.⁵ Considering that leading Supreme Court practitioners from the class action defense bar were very motivated in undermining *Yocupicio* case, but failed, this

⁴ As a California district court observed before the *ABM Industries Overtime* decision, "[t]he case law regarding certification of auto-deduct classes is mixed." (*Wilson v. TE Connectivity Networks, Inc.* (N.D. Cal. Feb. 9, 2017) No. 14-CV-04872-EDL, 2017 WL 1758048, *7.)

⁵ http://www.chamberlitigation.com/cases/abm-industries-inc-v-castro.

- demonstrates the national importance of the Yocupicio decision.
- i. On December 13, 2018, the United States District Court granted final approval of the \$2,500,000 class action settlement in *Mark Brulee, et al. v. DAL Global Services, LLC* (C.D. Cal. Dec. 13, 2018) No. CV 17-6433 JVS(JCGx), 2018 WL 6616659 in which I served as lead counsel. In doing so, the Court found: "Class Counsel's declarations show that the attorneys are experienced and successful litigators." (*Id.* at p. *10.)
- j. *Gasio v. Target Corp.* (C.D. Cal. Sep. 12, 2014) 2014 U.S. Dist. LEXIS 129852, a reported decision permitting class-wide discovery even though the employer has a lawful policy because "[t]he fact that a company has a policy of not violating the law does not mean that the employees follow it, which is the issue here." The court also ordered defendant to pay for the cost of *Belaire-West* notice.
- k. In 2013, I represented a whistleblower that reported that his former employer was defrauding the State of California with the help of bribes to public employees. The case, a false claims (*qui tam*) action, resulted in the arrest and criminal prosecution of State of California employees by the California Attorney General's Office.
- In 2013, I was part of a team of attorneys that obtained conditional certification for over 2,000,000 class members in a federal labor law case for misclassification of independent contractors that did crowdsourced work on the Internet, *Otey v. CrowdFlower, Inc.*, N.D. Cal. Case No. 12-cv-05524-JST (MEJ), resulting in the following pro-plaintiff reported decisions:
 - 1) 2013 U.S. Dist. LEXIS 151846 (N.D. Cal. Oct. 22, 2013) (holding that an unaccepted Rule 68 offer doesn't moot plaintiff's claims, and granting plaintiff's motion to strike defendant's affirmative defenses based on *Twombly/Iqbal*).
 - 2) 2013 U.S. Dist. LEXIS 122007 (N.D. Cal. Aug. 27, 2013) (order granting conditional collective certification).
 - 3) 2013 U.S. Dist. LEXIS 95687 (N.D. Cal. July 8, 2013) (affirming the

magistrate judge's discovery ruling which held that "evidence of other sources of income is irrelevant to the question of whether a plaintiff is an employee within the meaning of the FLSA").

- 4) 2013 U.S. Dist. LEXIS 91771 (N.D. Cal. June 20, 2013) (granting broad discovery because "an FLSA plaintiff is entitled to discovery from locations where he never worked if he can provide some evidence to indicate company-wide violations").
- j. From 2012 to 2013, I was part of a team of attorneys that obtained class certification for over 60,000 class members for off-the-clock claims, *Linares v. Securitas Security Services USA, Inc.*, Los Angeles Superior Court No. BC416555. We also successfully opposed subsequent appeals to the California Court of Appeal and California Supreme Court.
- 48. Benjamin H. Haber is a sixth-year Associate Attorney at Wilshire Law Firm, PLC. He was admitted to practice law in the State of California and the Central, Southern, Eastern, and Northern Districts of California. He graduated from the University of California, Los Angeles, with a Bachelor of Arts in Political Science, and received his Juris Doctor from the University of California, Hastings College of the Law in 2016. During law school, he was a member of the executive board for the Hastings Law Journal and a student mediator at the San Francisco Superior Court, Small Claims Division. Since graduating law school, he has focused his legal work primarily on wage and hour class action litigation. His current contingent billing rate for this case is \$650 per hour, which is consistent with his level of experience in the wage and hour arena.
- 49. Arrash T. Fattahi is a second-year Associate Attorney at Wilshire Law Firm, PLC. He was admitted to practice law in the State of California and the Central and Southern Districts of California in January 2021. Arrash graduated from the University of California, Los Angeles, with a Bachelor of Arts in Political Science, *summa cum laude*. He received his Juris Doctor from The George Washington University Law School. During law school, he was a member of the student editorial board for the *Federal Circuit Bar Journal*. Since January 2021, his practice has mainly been focused on wage and hour class action litigation. His current contingent billing rate

for this case is \$450 per hour.

- 50. My current contingent billing rate of \$850 per hour is consistent with my practice area, lead appellate experience in the Ninth Circuit Court of Appeals, numerous awards received, legal market and accepted hourly rates:
 - a. In the December 8, 2008 article "Billable Hours Aren't the Only Game in Town Anymore," *NATIONAL LAW JOURNAL*, the following hourly billing rates were reported by Sheppard, Mullin, Richter & Hampton, a leading firm in the defense of wage-and-hour class actions that I opposed when litigating wage-and-hour class actions: Partners: \$475-\$795; Associates: 1st Year \$275, 2nd Year \$310, 3rd Year \$335, 4th Year \$365, 5th Year \$390, 6th Year \$415, 7th Year \$435, 8th Year \$455. I am a 14th year attorney and Senior Partner, with most of my experience in class action litigation as a primary practice area. Having successfully briefed and argued a published appeal in the Ninth Circuit Court of Appeals involving CAFA and PAGA, having experience certifying large class actions (including *ABM Industries Overtime Cases*, which was decided on appeal), and having received numerous awards for my legal work, my hourly rate should be adjusted upward.
 - b. On May 6, 2022, the Hon. Jay A. Garcia-Gregory of the United States District Court, District of Puerto Rico, approved my \$850 hourly rate when he granted final approval of the class action settlement in *Serrano v. Inmediata Corp.*, No. 3:19-cv-01811-JAG, Dkt. 57 (U.S. Dist. Ct. P.R. May 6, 2022).
 - c. On September 9, 2021, the Hon. Peter Wilson of the Orange County Superior Court approved my \$800 hourly rate when he granted final approval of the class action settlement in *Ricardo Campos Hernandez v. Adams Iron Co., Inc.*, No. 30-2019-01066522-CU-OE-CXC.
 - d. On August 6, 2021, the Hon. Stanley Blumenfeld, Jr. of the United States District Court granted final approval of the \$1,600,000 class action settlement in *Carlos Moreno v. Pretium Packaging, Inc.* (C.D. Cal. Aug. 6, 2021) No. 8:19-cv-02500-

SB-DFM, 2021 WL 3673845 in which I served as lead counsel. In doing so, the Court approved my then \$750 hourly rate after finding it was "reasonable, given the qualifications of the attorneys who worked on this matter." (*Id.* at p. *3.)

e. On January 19, 2021, the Hon. Elihu M. Berle of the Los Angeles County Superior Court approved my \$750 hourly rate when he granted final approval of the class action settlement in *Faye Zhang v. Richemont North America, Inc.*, Case No. 19STCV32396.

I declare under penalty of perjury under the laws of the State of California and the United States that the foregoing is true and correct.

Executed on November 30, 2022, at Los Angeles, California.

Justin F. Marquez